

Table 3: Percentage Sales (units) Adjustment Associated with 10 Percent Gross Profit Increase

Percentage Price Change	Current Percentage Gross Margin																														
	2	4	6	8	10	12	14	16	18	20	22	24	26	28	30	32	34	36	38	40	42	44	46	48	50						
25	101.9	94.8	88.7	83.3	78.6	74.3	70.5	67.1	64.0	61.1	58.5	56.1	53.9	51.9	50.0	48.2	46.6	45.1	43.7	42.3	41.0	39.9	38.7	37.7	36.7						
24	101.5	94.3	88.0	82.5	77.6	73.3	69.5	66.0	62.9	60.0	57.4	55.0	52.8	50.8	48.9	47.1	45.5	44.0	42.6	41.3	40.0	38.8	37.7	36.7	35.7						
23	101.2	93.7	87.2	81.6	76.7	72.3	68.4	64.9	61.7	58.8	56.2	53.8	51.6	49.6	47.7	46.0	44.4	42.9	41.5	40.2	38.9	37.8	36.7	35.6	34.7						
22	100.8	93.1	86.4	80.7	75.6	71.2	67.2	63.7	60.5	57.6	55.0	52.6	50.4	48.4	46.5	44.8	43.2	41.7	40.3	39.0	37.8	36.7	35.6	34.6	33.6						
21	100.4	92.4	85.6	79.7	74.5	70.0	66.0	62.4	59.2	56.3	53.7	51.3	49.1	47.1	45.3	43.6	42.0	40.5	39.2	37.9	36.7	35.5	34.5	33.5	32.5						
20	100.0	91.7	84.6	78.6	73.3	68.8	64.7	61.1	57.9	55.0	52.4	50.0	47.8	45.8	44.0	42.3	40.7	39.3	37.9	36.7	35.5	34.4	33.3	32.4	31.4						
19	99.5	90.9	83.6	77.4	72.1	67.4	63.3	59.7	56.5	53.6	51.0	48.6	46.4	44.5	42.7	41.0	39.4	38.0	36.7	35.4	34.3	33.2	32.2	31.2	30.3						
18	99.0	90.0	82.5	76.2	70.7	66.0	61.9	58.2	55.0	52.1	49.5	47.1	45.0	43.0	41.3	39.6	38.1	36.7	35.4	34.1	33.0	31.9	30.9	30.0	29.1						
17	98.4	89.0	81.3	74.8	69.3	64.5	60.3	56.7	53.4	50.5	47.9	45.6	43.5	41.6	39.8	38.2	36.7	35.3	34.0	32.8	31.7	30.7	29.7	28.8	27.9						
16	97.8	88.0	80.0	73.3	67.7	62.9	58.7	55.0	51.8	48.9	46.3	44.0	41.9	40.0	38.3	36.7	35.2	33.8	32.6	31.4	30.3	29.3	28.4	27.5	26.7						
15	97.1	86.8	78.6	71.7	66.0	61.1	56.9	53.2	50.0	47.1	44.6	42.3	40.2	38.4	36.7	35.1	33.7	32.4	31.1	30.0	28.9	28.0	27.0	26.2	25.4						
14	96.3	85.6	77.0	70.0	64.2	59.2	55.0	51.3	48.1	45.3	42.8	40.5	38.5	36.7	35.0	33.5	32.1	30.8	29.6	28.5	27.5	26.6	25.7	24.8	24.1						
13	95.3	84.1	75.3	68.1	62.2	57.2	53.0	49.3	46.1	43.3	40.9	38.6	36.7	34.9	33.3	31.8	30.4	29.2	28.0	27.0	26.0	25.1	24.2	23.4	22.7						
12	94.3	82.5	73.3	66.0	60.0	55.0	50.8	47.1	44.0	41.3	38.8	36.7	34.7	33.0	31.4	30.0	28.7	27.5	26.4	25.4	24.4	23.6	22.8	22.0	21.3						
11	93.1	80.7	71.2	63.7	57.6	52.6	48.4	44.8	41.7	39.0	36.7	34.6	32.7	31.0	29.5	28.0	26.9	25.7	24.7	23.7	22.8	22.0	21.2	20.5	19.8						
10	91.7	78.6	68.8	61.1	55.0	50.0	45.8	42.3	39.3	36.7	34.4	32.4	30.6	28.9	27.5	26.2	25.0	23.9	22.9	22.0	21.2	20.4	19.6	19.0	18.3						
9	90.0	76.2	66.0	58.2	52.1	47.1	43.0	39.6	36.7	34.1	31.9	30.0	28.3	26.8	25.4	24.1	23.0	22.0	21.1	20.2	19.4	18.7	18.0	17.4	16.8						
8	88.0	73.3	62.9	55.0	48.9	44.0	40.0	36.7	33.8	31.4	29.3	27.5	25.9	24.4	23.2	22.0	21.0	20.0	19.1	18.3	17.6	16.9	16.3	15.7	15.2						
7	85.6	70.0	59.2	51.3	45.3	40.5	36.7	33.5	30.8	28.5	26.6	24.8	23.3	22.0	20.8	19.7	18.8	17.9	17.1	16.4	15.7	15.1	14.5	14.0	13.5						
6	82.5	66.0	55.0	47.1	41.3	36.7	33.0	30.0	27.5	25.4	23.6	22.0	20.6	19.4	18.3	17.4	16.5	15.7	15.0	14.3	13.8	13.2	12.7	12.2	11.8						
5	78.6	61.1	50.0	42.3	36.7	32.4	28.9	26.2	23.9	22.0	20.4	19.0	17.7	16.7	15.7	14.9	14.1	13.4	12.8	12.2	11.7	11.2	10.8	10.4	10.0						
4	73.3	55.0	44.0	36.7	31.4	27.5	24.4	22.0	20.0	18.3	16.9	15.7	14.7	13.8	12.9	12.2	11.6	11.0	10.5	10.0	9.6	9.2	8.8	8.5	8.1						
3	66.0	47.1	36.7	30.0	25.4	22.0	19.4	17.4	15.7	14.3	13.2	12.2	11.4	10.6	10.0	9.4	8.9	8.5	8.0	7.7	7.3	7.0	6.7	6.5	6.2						
2	55.0	36.7	27.5	22.0	18.3	15.7	13.8	12.2	11.0	10.0	9.2	8.5	7.9	7.3	6.9	6.5	6.1	5.8	5.5	5.2	5.0	4.8	4.6	4.4	4.2						
1	36.7	22.0	15.7	12.2	10.0	8.5	7.3	6.5	5.8	5.2	4.8	4.4	4.1	3.8	3.5	3.3	3.1	3.0	2.8	2.7	2.6	2.4	2.3	2.2	2.2						
0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0						
-1	-110.0	-36.7	-22.0	-15.7	-12.2	-10.0	-8.5	-7.3	-6.5	-5.8	-5.2	-4.8	-4.4	-4.1	-3.8	-3.5	-3.3	-3.1	-3.0	-2.8	-2.7	-2.6	-2.4	-2.3	-2.2						
-2		-110.0	-55.0	-36.7	-27.5	-22.0	-18.3	-15.7	-13.8	-12.2	-11.0	-10.0	-9.2	-8.5	-7.9	-7.3	-6.9	-6.5	-6.1	-5.8	-5.5	-5.2	-5.0	-4.8	-4.6						
-3		-330.0	-110.0	-66.0	-47.1	-36.7	-30.0	-25.4	-22.0	-19.4	-17.4	-15.7	-14.3	-13.2	-12.2	-11.4	-10.6	-10.0	-9.4	-8.9	-8.5	-8.0	-7.7	-7.3	-7.0						
-4			-220.0	-110.0	-73.3	-55.0	-44.0	-36.7	-31.4	-27.5	-24.4	-22.0	-20.0	-18.3	-16.9	-15.7	-14.7	-13.8	-12.9	-12.2	-11.6	-11.0	-10.5	-10.0	-9.6						
-5			-550.0	-183.3	-110.0	-78.6	-61.1	-50.0	-42.3	-36.7	-32.4	-28.9	-26.2	-23.9	-22.0	-20.4	-19.0	-17.7	-16.7	-15.7	-14.9	-14.1	-13.4	-12.8	-12.2						
-6				-330.0	-165.0	-110.0	-82.5	-66.0	-55.0	-47.1	-41.3	-36.7	-33.0	-30.0	-27.5	-25.4	-23.6	-22.0	-20.6	-19.4	-18.3	-17.4	-16.5	-15.7	-15.0						
-7				-770.0	-256.7	-154.0	-110.0	-85.6	-70.0	-59.2	-51.3	-45.3	-40.5	-36.7	-33.5	-30.8	-28.5	-26.6	-24.8	-23.3	-22.0	-20.8	-19.7	-18.8	-17.9						
-8					-440.0	-220.0	-146.7	-110.0	-88.0	-73.3	-62.9	-55.0	-48.9	-44.0	-40.0	-36.7	-33.8	-31.4	-29.3	-27.5	-25.9	-24.4	-23.2	-22.0	-21.0						
-9					-990.0	-330.0	-198.0	-141.4	-110.0	-90.0	-76.2	-66.0	-58.2	-52.1	-47.1	-43.0	-39.6	-36.7	-34.1	-31.9	-30.0	-28.3	-26.8	-25.4	-24.1						
-10						-550.0	-275.0	-183.3	-137.5	-110.0	-91.7	-78.6	-68.8	-61.1	-55.0	-50.0	-45.8	-42.3	-39.3	-36.7	-34.4	-32.4	-30.6	-28.9	-27.5						
-11						-1210.0	-403.3	-242.0	-172.9	-134.4	-110.0	-93.1	-80.7	-71.2	-63.7	-57.6	-52.6	-48.4	-44.8	-41.7	-39.0	-36.7	-34.6	-32.7	-31.0						
-12							-660.0	-330.0	-220.0	-165.0	-132.0	-110.0	-94.3	-82.5	-73.3	-66.0	-60.0	-55.0	-50.8	-47.1	-44.0	-41.3	-38.8	-36.7	-34.7						
-13							-1430.0	-476.7	-286.0	-204.3	-158.9	-130.0	-110.0	-95.3	-84.1	-75.3	-68.1	-62.2	-57.2	-53.0	-49.3	-46.1	-43.3	-40.9	-38.6						
-14								-770.0	-385.0	-256.7	-192.5	-154.0	-128.3	-110.0	-96.3	-85.6	-77.0	-70.0	-64.2	-59.2	-55.0	-51.3	-48.1	-45.3	-42.8						
-15									-1650.0	-550.0	-330.0	-235.7	-183.3	-150.0	-126.9	-110.0	-97.1	-86.8	-78.6	-71.7	-66.0	-61.1	-56.9	-53.2	-50.0	-47.1					
-16										-880.0	-440.0	-293.3	-220.0	-176.0	-146.7	-125.7	-110.0	-97.8	-88.0	-80.0	-73.3	-67.7	-62.9	-58.7	-55.0	-51.8					
-17											-1870.0	-623.3	-374.0	-267.1	-207.8	-170.0	-143.8	-124.7	-110.0	-98.4	-89.0	-81.3	-74.8	-69.3	-64.5	-60.3	-56.7				
-18												-990.0	-495.0	-330.0	-247.5	-198.0	-165.0	-141.4	-123.8	-110.0	-99.0	-90.0	-82.5	-76.2	-70.7	-66.0	-61.9				
-19													-2090.0	-696.7	-418.0	-298.6	-232.2	-190.0	-160.8	-139.3	-122.9	-110.0	-99.5	-90.9	-83.6	-77.4	-72.1	-67.4			
-20														-1100.0	-550.0	-366.7	-275.0	-220.0	-183.3	-157.1	-137.5	-122.2	-110.0	-100.0	-91.7	-84.6	-78.6	-73.3			
-21															-2310.0	-770.0	-462.0	-330.0	-256.7	-210.0	-177.7	-154.0	-135.9	-121.6	-110.0	-100.4	-92.4	-85.6	-79.7		
-22																-1210.0	-605.0	-403.3	-302.5	-242.0	-201.7	-172.9	-151.3	-134.4	-121.0	-110.0	-100.8	-93.1	-86.4	-80.7	
-23																	-2530.0	-843.3	-506.0	-361.4	-281.1	-230.0	-194.8	-168.7	-153.2	-140.5	-130.0	-121.0	-112.0	-103.0	
-24																		-1320.0	-660.0	-440.0	-330.0	-264.0	-220.0	-188.6	-165.0	-146.7	-132.0	-120.0	-110.0	-101.5	-93.0
-25																			-2750.0	-916.7	-550.0	-392.9	-305.6	-250.0	-211.5	-183.3	-161.8	-144.7	-131.0	-119.6	-110.0

Table 4: Percentage Sales (units) Adjustment Associated with 15 Percent Gross Profit Increase

Percentage Price Change	Current Percentage Gross Margin																								
	2	4	6	8	10	12	14	16	18	20	22	24	26	28	30	32	34	36	38	40	42	44	46	48	50
25	106.5	99.1	92.7	87.1	82.1	77.7	73.7	70.1	66.9	63.9	61.2	58.7	56.4	54.2	52.3	50.4	48.7	47.1	45.6	44.2	42.9	41.7	40.5	39.4	38.3
24	106.2	98.6	92.0	86.3	81.2	76.7	72.6	69.0	65.7	62.7	60.0	57.5	55.2	53.1	51.1	49.3	47.6	46.0	44.5	43.1	41.8	40.6	39.4	38.3	37.3
23	105.8	98.0	91.2	85.3	80.2	75.6	71.5	67.8	64.5	61.5	58.8	56.3	54.0	51.9	49.9	48.1	46.4	44.8	43.4	42.0	40.7	39.5	38.3	37.3	36.2
22	105.4	97.3	90.4	84.3	79.1	74.4	70.3	66.6	63.3	60.2	57.5	55.0	52.7	50.6	48.7	46.9	45.2	43.6	42.2	40.8	39.5	38.3	37.2	36.1	35.1
21	105.0	96.6	89.4	83.3	77.9	73.2	69.0	65.3	61.9	58.9	56.2	53.7	51.4	49.3	47.4	45.6	43.9	42.4	40.9	39.6	38.3	37.2	36.0	35.0	34.0
20	104.5	95.8	88.5	82.1	76.7	71.9	67.6	63.9	60.5	57.5	54.8	52.3	50.0	47.9	46.0	44.2	42.6	41.1	39.7	38.3	37.1	35.9	34.8	33.8	32.9
19	104.0	95.0	87.4	80.9	75.3	70.5	66.2	62.4	59.1	56.0	53.3	50.8	48.6	46.5	44.6	42.8	41.2	39.7	38.3	37.0	35.8	34.7	33.6	32.6	31.7
18	103.5	94.1	86.3	79.6	73.9	69.0	64.7	60.9	57.5	54.5	51.8	49.3	47.0	45.0	43.1	41.4	39.8	38.3	37.0	35.7	34.5	33.4	32.3	31.4	30.4
17	102.9	93.1	85.0	78.2	72.4	67.4	63.1	59.2	55.9	52.8	50.1	47.7	45.5	43.4	41.6	39.9	38.3	36.9	35.5	34.3	33.1	32.0	31.0	30.1	29.2
16	102.2	92.0	83.6	76.7	70.8	65.7	61.3	57.5	54.1	51.1	48.4	46.0	43.8	41.8	40.0	38.3	36.8	35.4	34.1	32.9	31.7	30.7	29.7	28.8	27.9
15	101.5	90.8	82.1	75.0	69.0	63.9	59.5	55.6	52.3	49.3	46.6	44.2	42.1	40.1	38.3	36.7	35.2	33.8	32.5	31.4	30.3	29.2	28.3	27.4	26.5
14	100.6	89.4	80.5	73.2	67.1	61.9	57.5	53.7	50.3	47.4	44.7	42.4	40.3	38.3	36.6	35.0	33.5	32.2	31.0	29.8	28.8	27.8	26.8	26.0	25.2
13	99.7	87.9	78.7	71.2	65.0	59.8	55.4	51.6	48.2	45.3	42.7	40.4	38.3	36.5	34.8	33.2	31.8	30.5	29.3	28.2	27.2	26.2	25.3	24.5	23.7
12	98.6	86.3	76.7	69.0	62.7	57.5	53.1	49.3	46.0	43.1	40.6	38.3	36.3	34.5	32.9	31.4	30.0	28.8	27.6	26.5	25.6	24.6	23.8	23.0	22.3
11	97.3	84.3	74.4	66.6	60.2	55.0	50.6	46.9	43.6	40.8	38.3	36.1	34.2	32.4	30.9	29.4	28.1	26.9	25.8	24.8	23.9	23.0	22.2	21.4	20.7
10	95.8	82.1	71.9	63.9	57.5	52.3	47.9	44.2	41.1	38.3	35.9	33.8	31.9	30.3	28.8	27.4	26.1	25.0	24.0	23.0	22.1	21.3	20.5	19.8	19.2
9	94.1	79.6	69.0	60.9	54.5	49.3	45.0	41.4	38.3	35.7	33.4	31.4	29.6	28.0	26.5	25.2	24.1	23.0	22.0	21.1	20.3	19.5	18.8	18.2	17.5
8	92.0	76.7	65.7	57.5	51.1	46.0	41.8	38.3	35.4	32.9	30.7	28.8	27.1	25.6	24.2	23.0	21.9	20.9	20.0	19.2	18.4	17.7	17.0	16.4	15.9
7	89.4	73.2	61.9	53.7	47.4	42.4	38.3	35.0	32.2	29.8	27.8	26.0	24.4	23.0	21.8	20.6	19.6	18.7	17.9	17.1	16.4	15.8	15.2	14.6	14.1
6	86.3	69.0	57.5	49.3	43.1	38.3	34.5	31.4	28.8	26.5	24.6	23.0	21.6	20.3	19.2	18.2	17.3	16.4	15.7	15.0	14.4	13.8	13.3	12.8	12.3
5	82.1	63.9	52.3	44.2	38.3	33.8	30.3	27.4	25.0	23.0	21.3	19.8	18.5	17.4	16.4	15.5	14.7	14.0	13.4	12.8	12.2	11.7	11.3	10.8	10.5
4	76.7	57.5	46.0	38.3	32.9	28.8	25.6	23.0	20.9	19.2	17.7	16.4	15.3	14.4	13.5	12.8	12.1	11.5	11.0	10.5	10.0	9.6	9.2	8.8	8.5
3	69.0	49.3	38.3	31.4	26.5	23.0	20.3	18.2	16.4	15.0	13.8	12.8	11.9	11.1	10.5	9.9	9.3	8.8	8.4	8.0	7.7	7.3	7.0	6.8	6.5
2	57.5	38.3	28.8	23.0	19.2	16.4	14.4	12.8	11.5	10.5	9.6	8.8	8.2	7.7	7.2	6.8	6.4	6.1	5.8	5.5	5.2	5.0	4.8	4.6	4.4
1	38.3	23.0	16.4	12.8	10.5	8.8	7.7	6.8	6.1	5.5	5.0	4.6	4.3	4.0	3.7	3.5	3.3	3.1	2.9	2.8	2.7	2.6	2.4	2.3	2.3
0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
-1	-115.0	-38.3	-23.0	-16.4	-12.8	-10.5	-8.8	-7.7	-6.8	-6.1	-5.5	-5.0	-4.6	-4.3	-4.0	-3.7	-3.5	-3.3	-3.1	-2.9	-2.8	-2.7	-2.6	-2.4	-2.3
-2		-115.0	-57.5	-38.3	-28.8	-23.0	-19.2	-16.4	-14.4	-12.8	-11.5	-10.5	-9.6	-8.8	-8.2	-7.7	-7.2	-6.8	-6.4	-6.1	-5.8	-5.5	-5.2	-5.0	-4.8
-3		-345.0	-115.0	-69.0	-49.3	-38.3	-31.4	-26.5	-23.0	-20.3	-18.2	-16.4	-15.0	-13.8	-12.8	-11.9	-11.1	-10.5	-9.9	-9.3	-8.8	-8.4	-8.0	-7.7	-7.3
-4			-230.0	-115.0	-76.7	-57.5	-46.0	-38.3	-32.9	-28.8	-25.6	-23.0	-20.9	-19.2	-17.7	-16.4	-15.3	-14.4	-13.5	-12.8	-12.1	-11.5	-11.0	-10.5	-10.0
-5			-575.0	-191.7	-115.0	-82.1	-63.9	-52.3	-44.2	-38.3	-33.8	-30.3	-27.4	-25.0	-23.0	-21.3	-19.8	-18.5	-17.4	-16.4	-15.5	-14.7	-14.0	-13.4	-12.8
-6				-345.0	-172.5	-115.0	-86.3	-69.0	-57.5	-49.3	-43.1	-38.3	-34.5	-31.4	-28.8	-26.5	-24.6	-23.0	-21.6	-20.3	-19.2	-18.2	-17.3	-16.4	-15.7
-7				-805.0	-268.3	-161.0	-115.0	-89.4	-73.2	-61.9	-53.7	-47.4	-42.4	-38.3	-35.0	-32.2	-29.8	-27.8	-26.0	-24.4	-23.0	-21.8	-20.6	-19.6	-18.7
-8				-460.0	-230.0	-153.3	-115.0	-92.0	-76.7	-65.7	-57.5	-51.1	-46.0	-41.8	-38.3	-35.4	-32.9	-30.7	-28.8	-27.1	-25.6	-24.2	-23.0	-21.9	-21.0
-9				-1035.0	-345.0	-207.0	-147.9	-115.0	-94.1	-79.6	-69.0	-60.9	-54.5	-49.3	-45.0	-41.4	-38.3	-35.7	-33.4	-31.4	-29.6	-28.0	-26.5	-25.2	-24.2
-10				-575.0	-287.5	-191.7	-143.8	-115.0	-95.8	-82.1	-71.9	-63.9	-57.5	-52.3	-47.9	-44.2	-41.1	-38.3	-35.9	-33.8	-31.9	-30.3	-28.8	-27.8	-26.8
-11					-1265.0	-421.7	-253.0	-180.7	-140.6	-115.0	-97.3	-84.3	-74.4	-66.6	-60.2	-55.0	-50.6	-46.9	-43.6	-40.8	-38.3	-36.1	-34.2	-32.4	-31.4
-12						-690.0	-345.0	-230.0	-172.5	-138.0	-115.0	-98.6	-86.3	-76.7	-69.0	-62.7	-57.5	-53.1	-49.3	-46.0	-43.1	-40.6	-38.3	-36.3	-35.3
-13							-1495.0	-498.3	-299.0	-213.6	-166.1	-135.9	-115.0	-99.7	-87.9	-78.7	-71.2	-65.0	-59.8	-55.4	-51.6	-48.2	-45.3	-42.7	-40.4
-14								-805.0	-402.5	-268.3	-201.3	-161.0	-134.2	-115.0	-100.6	-89.4	-80.5	-73.2	-67.1	-61.9	-57.5	-53.7	-50.3	-47.4	-44.7
-15									-1725.0	-575.0	-345.0	-246.4	-191.7	-156.8	-132.7	-115.0	-101.5	-90.8	-82.1	-75.0	-69.0	-63.9	-59.5	-55.6	-52.3
-16										-920.0	-460.0	-306.7	-230.0	-184.0	-153.3	-131.4	-115.0	-102.2	-92.0	-83.6	-76.7	-70.8	-65.7	-61.3	-57.5
-17											-1955.0	-651.7	-391.0	-279.3	-217.2	-177.7	-150.4	-130.3	-115.0	-102.9	-93.1	-85.0	-78.2	-72.4	-67.4
-18												-1035.0	-517.5	-345.0	-258.8	-207.0	-172.5	-147.9	-129.4	-115.0	-103.5	-94.1	-86.3	-79.6	-75.0
-19													-2185.0	-437.0	-312.1	-242.8	-198.6	-168.1	-145.7	-128.5	-115.0	-104.0	-95.0	-87.4	-80.9
-20														-1150.0	-575.0	-383.3	-287.5	-230.0	-191.7	-164.3	-143.8	-127.8	-115.0	-104.5	-98.8
-21															-2415.0	-805.0	-483.0	-345.0	-268.3	-219.5	-185.8	-161.0	-142.1	-127.1	-115.0
-22																-1265.0	-632.5	-421.7	-316.3	-253.0	-210.8	-180.7	-158.1	-140.6	-126.5
-23																	-2645.0	-881.7	-529.0	-377.9	-293.9	-240.5	-203.5	-159.2	-126.6
-24																		-1380.0	-690.0	-460.0	-345.0	-276.0	-230.0	-197.1	-172.5
-25																			-2875.0	-958.3	-575.0	-410.7	-319.4	-261.4	-221.2

